## JAPAN VIDEO SOFTWARE ASSOCIATION VIDEO SOFTWARE STATISTICAL SURVEY REPORT

January-June 2011

## 1 . Sales Turnover of Member Companies

(mil. yen)

|                           | Amount  | %      | 2011/2010 |
|---------------------------|---------|--------|-----------|
| Pre-recorded DVD-video    | 101,235 | 80.6%  | 99.5%     |
| Pre-recorded Blu-ray Disc | 24,405  | 19.4%  | 138.3%    |
| Total Amount              | 125,640 | 100.0% | 105.3%    |

## 2 . Number of Unit

|                           | Unit       | %      | 2011/2010 |
|---------------------------|------------|--------|-----------|
| Pre-recorded DVD-video    | 34,333,642 | 86.0%  | 99.6%     |
| Pre-recorded Blu-ray Disc | 5,579,318  | 14.0%  | 123.3%    |
| Total Amount              | 39,912,960 | 100.0% | 102.4%    |

## 3 . Sales by Channel

(mil. yen)

|                               | DVD video |       |           |            |       |           |  |  |  |
|-------------------------------|-----------|-------|-----------|------------|-------|-----------|--|--|--|
|                               | Amount    | %     | 2011/2010 | Unit       | %     | 2011/2010 |  |  |  |
| Retail Outlets (Sell-through) | 63,303    | 62.5% | 96.4%     | 20,214,859 | 58.9% | 90.1%     |  |  |  |
| Rental Outlets                | 37,278    | 36.8% | 104.9%    | 13,827,034 | 40.3% | 117.6%    |  |  |  |
| Business use *                | 654       | 0.6%  | 132.7%    | 291,749    | 0.8%  | 108.1%    |  |  |  |

|                               | Blu-ray Disc |       |           |           |       |           |  |  |  |
|-------------------------------|--------------|-------|-----------|-----------|-------|-----------|--|--|--|
|                               | Amount       | %     | 2011/2010 | Unit      | %     | 2011/2010 |  |  |  |
| Retail Outlets (Sell-through) | 23,240       | 95.2% | 136.5%    | 5,008,390 | 89.8% | 119.8%    |  |  |  |
| Rental Outlets                | 1,145        | 4.7%  | 199.8%    | 563,608   | 10.1% | 169.8%    |  |  |  |
| Business use *                | 20           | 0.1%  | 45.5%     | 7,320     | 0.1%  | 68.3%     |  |  |  |

|                               | TOTAL  |       |           |            |       |           |  |  |
|-------------------------------|--------|-------|-----------|------------|-------|-----------|--|--|
|                               | Amount | %     | 2011/2010 | Unit       | %     | 2011/2010 |  |  |
| Retail Outlets (Sell-through) | 86,543 | 68.9% | 104.6%    | 25,223,249 | 63.2% | 94.8%     |  |  |
| Rental Outlets                | 38,423 | 30.6% | 106.4%    | 14,390,642 | 36.1% | 119.0%    |  |  |
| Business use *                | 674    | 0.5%  | 125.5%    | 299,069    | 0.7%  | 106.6%    |  |  |

<sup>\*</sup> non-rental commercial use

|  |         |        | ,         |           |        | ,         |        |        | (mil.yen) |
|--|---------|--------|-----------|-----------|--------|-----------|--------|--------|-----------|
| Genre  | Amount  | %      | 2011/2010 | DVD-video | %      | 2011/2010 | BD     | %      | 2011/2010 |
| Drama Domestic (Theatrical & Miscellaneous)        | 13,691  | 10.9%  | 109.5%    | 11,876    | 11.7%  | 106.3%    | 1,815  | 7.4%   | 137.0%    |
| Drama Domestic (TV)                                | 7,800   | 6.2%   | 75.6%     | 7,493     | 7.4%   | 73.7%     | 307    | 1.3%   | 210.3%    |
| Drama International(Theatrical & Miscellaneous) *1 | 15,757  | 12.5%  | 71.7%     | 11,595    | 11.5%  | 65.1%     | 4,162  | 17.1%  | 99.6%     |
| Drama International(TV) *1                         | 7,761   | 6.2%   | 135.2%    | 7,673     | 7.6%   | 134.5%    | 88     | 0.4%   | 251.4%    |
| Drama Asian(Theatrical & Miscellaneous) *2         | 1,262   | 1.0%   | 901.4%    | 1,163     | 1.2%   | 668.4%    | 99     | 0.4%   | ERR       |
| Drama Asian(TV) *2                                 | 7,007   | 5.6%   | 122.4%    | 6,874     | 6.8%   | 120.1%    | 133    | 0.5%   | 13300.0%  |
| Animation for Grown-ups Domestic                   | 32,746  | 26.1%  | 106.8%    | 18,369    | 18.1%  | 92.6%     | 14,377 | 58.9%  | 132.8%    |
| Animation for Grown-ups International              | 1,261   | 1.0%   | 59.0%     | 1,033     | 1.0%   | 56.4%     | 228    | 0.9%   | 74.0%     |
| Animation for Kids Domestic                        | 3,331   | 2.7%   | 151.9%    | 3,305     | 3.3%   | 151.3%    | 26     | 0.1%   | 288.9%    |
| Non-Animation for Kids Domestic                    | 1,714   | 1.4%   | 78.8%     | 1,596     | 1.6%   | 73.4%     | 118    | 0.5%   | 11800.0%  |
| Animation for Kids International                   | 756     | 0.6%   | 229.8%    | 697       | 0.7%   | 214.5%    | 59     | 0.2%   | 1475.0%   |
| Non-Animation for Kids International               | 23      | 0.0%   | 95.8%     | 21        | 0.0%   | 87.5%     | 2      | 0.0%   | ERR       |
| Music Domestic                                     | 22,354  | 17.8%  | 130.8%    | 20,094    | 19.9%  | 121.8%    | 2,260  | 9.3%   | 383.1%    |
| Music International                                | 1,621   | 1.3%   | 124.4%    | 1,570     | 1.6%   | 128.3%    | 51     | 0.2%   | 64.6%     |
| Karaoke  | 24      | 0.0%   | 104.3%    | 24        | 0.0%   | 104.3%    | 0      | 0.0%   | ERR       |
| How-to,Hobby                                       | 5,695   | 4.5%   | 99.8%     | 5,509     | 5.4%   | 99.1%     | 186    | 0.8%   | 124.0%    |
| Sports   | 384     | 0.3%   | 67.5%     | 370       | 0.4%   | 65.0%     | 14     | 0.1%   | ERR       |
| Education (School,Business,Language)               | 247     | 0.2%   | 181.6%    | 247       | 0.2%   | 181.6%    | 0      | 0.0%   | ERR       |
| Adult  | 81      | 0.1%   | 368.2%    | 81        | 0.1%   | 368.2%    | 0      | 0.0%   | ERR       |
| Others   | 2,125   | 1.7%   | 367.0%    | 1,645     | 1.6%   | 300.2%    | 480    | 2.0%   | 1548.4%   |
| Total  | 125,640 | 100.0% | 105.3%    | 101,235   | 100.0% | 99.5%     | 24,405 | 100.0% | 138.3%    |

|  |            |        |           |            |        |           |           |        | (mil.yen) |
|--|------------|--------|-----------|------------|--------|-----------|-----------|--------|-----------|
| Genre  | Units      | %      | 2011/2010 | DVD-video  | %      | 2011/2010 | BD        | %      | 2011/2010 |
| Drama Domestic (Theatrical & Miscellaneous)        | 3,510,180  | 8.8%   | 101.8%    | 3,162,358  | 9.2%   | 98.4%     | 347,822   | 6.2%   | 147.4%    |
| Drama Domestic (TV)                                | 1,503,341  | 3.8%   | 89.3%     | 1,478,657  | 4.3%   | 89.1%     | 24,684    | 0.4%   | 107.5%    |
| Drama International(Theatrical & Miscellaneous) *1 | 8,907,254  | 22.3%  | 73.2%     | 7,047,641  | 20.5%  | 69.0%     | 1,859,613 | 33.3%  | 95.7%     |
| Drama International(TV) *1                         | 3,529,766  | 8.8%   | 154.2%    | 3,520,305  | 10.3%  | 156.2%    | 9,461     | 0.2%   | 27.2%     |
| Drama Asian(Theatrical & Miscellaneous) *2         | 970,454    | 2.4%   | 1123.0%   | 916,682    | 2.7%   | 973.0%    | 53,772    | 1.0%   | ERR       |
| Drama Asian(TV) *2                                 | 2,968,611  | 7.4%   | 142.4%    | 2,864,379  | 8.3%   | 137.4%    | 104,232   | 1.9%   | 947563.6% |
| Animation for Grown-ups Domestic                   | 7,062,563  | 17.7%  | 107.2%    | 4,676,030  | 13.6%  | 100.5%    | 2,386,533 | 42.8%  | 123.4%    |
| Animation for Grown-ups International              | 587,508    | 1.5%   | 63.9%     | 500,215    | 1.5%   | 61.3%     | 87,293    | 1.6%   | 83.5%     |
| Animation for Kids Domestic                        | 1,330,871  | 3.3%   | 175.9%    | 1,324,511  | 3.9%   | 175.1%    | 6,360     | 0.1%   | 2058.3%   |
| Non-Animation for Kids Domestic                    | 568,340    | 1.4%   | 74.5%     | 544,466    | 1.6%   | 71.4%     | 23,874    | 0.4%   | 20062.2%  |
| Animation for Kids International                   | 616,374    | 1.5%   | 229.2%    | 589,123    | 1.7%   | 220.4%    | 27,251    | 0.5%   | 1696.8%   |
| Non-Animation for Kids International               | 3,338      | 0.0%   | 28.6%     | 2,119      | 0.0%   | 18.2%     | 1,219     | 0.0%   | ERR       |
| Music Domestic                                     | 5,422,048  | 13.6%  | 112.6%    | 4,909,589  | 14.3%  | 105.8%    | 512,459   | 9.2%   | 292.6%    |
| Music International                                | 641,560    | 1.6%   | 71.0%     | 621,807    | 1.8%   | 71.1%     | 19,753    | 0.4%   | 68.7%     |
| Karaoke  | 20,536     | 0.1%   | 109.2%    | 20,536     | 0.1%   | 109.2%    | 0         | 0.0%   | ERR       |
| How-to,Hobby                                       | 1,699,839  | 4.3%   | 97.8%     | 1,656,640  | 4.8%   | 97.8%     | 43,199    | 0.8%   | 99.7%     |
| Sports   | 128,086    | 0.3%   | 77.8%     | 107,566    | 0.3%   | 65.3%     | 20,520    | 0.4%   | ERR       |
| Education (School,Business,Language)               | 40,488     | 0.1%   | 133.2%    | 40,109     | 0.1%   | 131.9%    | 379       | 0.0%   | ERR       |
| Adult  | 2,578      | 0.0%   | 39.6%     | 2,227      | 0.0%   | 34.2%     | 351       | 0.0%   | ERR       |
| Others   | 399,225    | 1.0%   | 163.6%    | 348,682    | 1.0%   | 146.5%    | 50,543    | 0.9%   | 833.8%    |
| Total  | 39,912,960 | 100.0% | 102.4%    | 34,333,642 | 100.0% | 99.6%     | 5,579,318 | 100.0% | 123.3%    |

<sup>\*1</sup> Except Asian \*2 Asia=Korea,China,Chinese-Taipei,Hong Kong